



DOMAIN TECHNOLOGY GROUP

PROFESSIONAL SERVICES FIRM TAKES CONTROL WITH SAP® BUSINESS ONE

Domain Technology Group Inc., an IT consulting company that provides application and infrastructure solutions to small and midsize companies, decided to deploy the same software it implements at its customer sites: the SAP® Business One application.

“Not only do we recommend the SAP Business One application to our clients – we use it ourselves.”

David Kramer, President, Domain Technology Group Inc.

QUICK FACTS

Company

- Name: Domain Technology Group Inc.
- Headquarters: Wyomissing, Pennsylvania
- Industry: Professional services
- Products and services: Network solutions and related consulting services
- Web site: www.domain-group.com

Challenges and Opportunities

- Improve reporting
- Streamline accounting, sales, purchasing, and other business-critical processes

Objectives

- Replace former Sage software with a more integrated platform
- Use the same solution in-house that is implemented for clients

SAP® Solutions and Services

SAP® Business One application, including functionality for general ledger, accounts receivable, accounts payable, and purchase and sales order management

Implementation Highlights

- Participation in the SAP Ramp-Up program
- Rapid blueprinting phase due to customer’s detailed knowledge of business processes
- Fast 1-month rollout

Why SAP

- Tight integration with the SAP BusinessObjects™ portfolio (Crystal Reports® software)
- Desire to use the same software platform as customers
- Desire to upgrade to a virtual server environment

Benefits

- A more integrated system, with a common database for accounting, sales and distribution, and customer relationship management information
- Ability to send outbound invoices via e-mail, saving labor and postage
- Automated alerts for certain business conditions, such as credit limit overages
- Streamlined service management (warranties and contracts)

Existing Environment

Sage software

Third-Party Integration

- Database: Microsoft SQL Server
- Hardware: HP
- Operating system: Microsoft Windows

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