



SOHAN LAL COMMODITY MANAGEMENT

GAINING RESOURCE MANAGEMENT AND EFFICIENCY WITH SAP® BUSINESS ONE

Sohan Lal Commodity Management Pvt. Ltd. is a comprehensive agrilogistics company that provides warehouse management and procurement solutions in 70 locations and 12 states in India. The SAP® Business One application has helped the firm gain efficiency and control across its entire operation.

QUICK FACTS

Company

- Name: Sohan Lal Commodity Management Pvt. Ltd.
- Location: New Delhi, India
- Industry: Transportation and logistics
- Products and services: Agricommodity warehouse management and procurement solutions
- Revenue: Rs 100 crores (about US\$20 million)
- Employees: 260
- Web site: www.sohanlal.in
- Implementation partner: Altura Consulting Pvt. Ltd.

Challenges and Opportunities

- Load historical data
- Keep track of orders
- Forecast space availability
- Get information on warehousing, inspections, and approvals in real time

Objectives

Improve overall efficiency

SAP® Solutions and Services

SAP® Business One application with warehouse management add-on developed by Altura Consulting

Implementation Highlights

Provided integration between head office and 70 remote rural locations using mobile devices

Why SAP

- Market leader in enterprise resource planning software
- Best business practices worldwide
- Good value for money

Benefits

- Ability to run the entire business with one piece of software, providing better overall control
- Integration and streamlining of financial and operational processes for greater efficiency
- Accurate and timely information from all warehouses and departments
- More accurate planning and forecasting for future development
- Real-time information with automatic updates
- Elimination of duplication of effort and manual errors
- Increased agility through faster decision making
- Higher customer satisfaction due to faster responses
- Generation of recurring invoices to hundreds of customers in a single click of the mouse, based on commodity storage and leasing contracts
- Better ability to track commodity and other client information

“SAP software allows us to optimally manage our resources without compromising our services and can adapt to our varied requirements, which enhances efficiency and reduces turnaround time.”

Sandeep Sabharwal, CEO, Sohan Lal Commodity Management Pvt. Ltd.





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