Enprise

## Job Costing for SAP Business One

An embedded cost management solution for all projects and activities across your enterprise.

Prepare estimates and quotations, track labor, materials, purchases and resource usage against jobs, projects and contracts. Project managers are provided with real time detailed cost information to monitor project performance.

With powerful reporting and alerts management, this SAP ISV award winning application is a must for any business of a service management or project nature.

30	100				Qualed	Ach		Delvery							
dower	10 3			Quote Date	Quined 99.11.05	ACU		Cellingy	rauné						
count Name		ing and Heigh		Quote Date Start Date	12.11.05										
			ty sport		17.11.06										
Nucl Person		n Hadey		<ul> <li>Completed Dute</li> </ul>											
Status		challion		*		-									
Type	Ore			<ul> <li>Enhaned Dute</li> </ul>	29.11.05	18	Adiva								
Calegory	Sak			<ul> <li>Service Call</li> </ul>											
Title	Gyr	n Sale and Inc	noitelation												
Sub Jobs			Dall   Rei	ource Meterial Purch	aing i De	-oning [	Accounting	1							
sub lob ID	Al	Article	Barn No.	Description	Date	Quality	Discount %	Sel Price	Cot	Tax Code	Margin	Markup	Sales Total	Cost Total	
-		David Baira	-	Librar - Standard	99.11.05	25,000	0.00	62.50	0.00	01	100.80	0.80	1.642.58	0.80	-1
-	H	Material	4 A100	Dunkbels I	99.11.05	4.000	0.00	10.75	12.50		10.30	50.00	75.00		
	M	Material	A2000	Dunkkels I	09.11.05	4.000	0.30	31.75	12.58		23.30	50.80	75.00		21
-	5	Andy Step	40 L 1000	Labour - Standard	99.11.05	1.000	0.00	75.40	53.00		23.33	50.00	75.00	50.00	
- 1008001	M	Material	A2002	Dunkhelt 1	99.11.05	4.000	0.00	28,75	12.58		11.32	50.00	75.00	50.00	
-	5	Andy Step	- L 1000	Labour - Standard	99.11.45	36.000	0.00	25.40	53.00		23.30	50.30	753.00		
-	-	weath total	- Linne	CROOP - Standard	41.11.00	naw		12.80	10.04	~	11.50		120.00	200.00	
															•
-															-
4 .	_					_			_				_		
								Tota	Price		2,642.5	a Marci	n	71	21
ole to Contract								Tota	Cott		798.0	Marks	0	277	21
								Tota	Hours		36.0				
- C			-								10		1		
OK.	Cancel	Raber	n 0	hardin								an Croser	Rock C	with,	

	Job C	osting for	SAP Busin	ess One Fi	unctionali	ty Set	
		Reporting Libra	ry, Report Writ	er and Query B	ased Reporting	3	
	General SAP Busin	ess One Technologie	s (Alerts, Data Integ	ration, Drill down to	Source Transaction,	SAP Designed UI)	-
Job Management	Estimating	Timesheeting	Inventory	Purchasing	Service	Contracts	Invoicing
• Subjob Management	<ul> <li>Manage Multiple Estimates</li> </ul>	Timesheet Entry     Timesheet	<ul> <li>Material and Resource Entry</li> </ul>	Purchase Order     Creation	<ul> <li>Integrated with SAP Service Calls</li> </ul>	<ul> <li>Phase and Milestone Billing</li> </ul>	<ul> <li>Time &amp; Materials Billing</li> </ul>
• Template Jobs	Multicurrency	Approvals	<ul> <li>Serial Number Tracking</li> </ul>	<ul> <li>Automated Job</li> <li>Purchasing</li> </ul>	• Job Card Entry	Retentions	<ul> <li>Fixed Price Billing</li> </ul>
<ul> <li>Copy Jobs</li> <li>User Defined Fields</li> <li>Document Management</li> </ul>	<ul> <li>Import from Excel</li> <li>Import from Historic Jobs</li> </ul>	Web Timesheet Entry     Write-Offs     Employee / Customer Rates	<ul> <li>Write-Offs</li> <li>Stock Picking</li> <li>Discounting and Best Price</li> </ul>	<ul> <li>Purchase</li> <li>Order Approval</li> <li>Procedures</li> <li>AP Invoice</li> <li>Management</li> </ul>	<ul> <li>Timesheet Entry</li> <li>Material Entry</li> <li>Warranty Servicing</li> </ul>	<ul> <li>Change Variation Control</li> <li>Estimated Costs to Completion Calculations</li> </ul>	<ul> <li>Partial Invoicing</li> <li>Contract Invoicing</li> <li>Line Splitting</li> </ul>
• Work In Progress Reporting	<ul> <li>Import from Sales Opportunities</li> <li>Print Estimates</li> </ul>	Matrix	Procedures <ul> <li>Make to Stock</li> </ul>	Buyer Created Invoices	• Service Quotations		Write-Offs     Invoice Review
	<ul> <li>Generate Contracts based on Estimates</li> </ul>						



"This solution provides a new level of control and visibility while increasing CRANE HIRE 🕷 the profitability of our business."



#### Quoting and Estimating

Enprise

- · Produce detailed quotes
- Import estimates from SAP Business One sales quotations, historic jobs, Microsoft Excel and the Windows clipboard using the quotation import wizard

Quarket Tenestant Tenestant Meanual Durchward General Accounting

	Type	•	Aritde	Bara Ho.	Ren Description	Granuk h	Elecount %	0.0	news.y	PLEAS	Sel PTCR	PX Sel Iv	Cont	Margin	Makip	Salet Total	Cott Total	Tax Code	
	5	*	David Batra	📫 L1000	Labour - Standard	5,300	300	088		1.0000	62.50	62.50	0.00	830.08	0.30	312.50	6.00	01	٠
			Andy Dep	📫 L1000	Labour - Dandard	\$0,300	0.30	-		2.0000	75.80	75.80	58.00	33.30	\$3.30	758.88	506.00	Ġ6	
þ	20		Material	C808A 🗇	Durkleds 2-p Set	4,300	0.30	- GRP		2.0000	18.75	18.75	\$2.60	33.30	\$8.90	25.88	58.00	01	10
į	PI .		Material	40 A 8080	Ourobals schools	4,300	0.30	- 540		2.0090	18.75	28.75	12.80	0L 88	\$0.90	25.48	\$1.00	06	
į	M	٠	Material	📫 A 2003	Ourisheld they fee	4.332	0.39			1.0000	18.76	18.75	10.66	33.30	\$3.30	25.49	56.00		
						0.335	0.30	084		0.0000	0.80	0.80	0.00	0.08	0.30	0.03	6.00	ðt.	
			Longards.																
	5		Set.																
	+	-	Maherial																
																			•
												Total			1,247.54	Margin			an St
												Total			100.00				98.89
													Hours		15.04				
1	_	_																	
ú	date.		Cancel		th Sale Queration	308	. Extra	el Cle	ibeard.								Book Ched	a Pairt !	Such

### • Manage Staff, Resources and Materials

- Enter time, resources and materials from one easy screen
- Serial number tracking
- Time and resource write-offs

₽.#	Sub Jub 3D	Den He.	Sham Description	Eule	Quantity	Discount %	Sel Delca	Cell	Margin	Pakap	Sales Tetal	Ceet Total	Parts .
Andy Step	-	🗢 D-9011	Ded 2	033348					91.67	L.080.80	12.49	8.80	
Peter Cill	SHEDOCI SHE	C 2000	Deal	\$6.12.45	1.000	0.00	5.40	0.30	130.00	0.80	5.40	0.00	•
	-			-				_				-	
								Total P			0.00 Harph		94.1

#### SAP Business One Service Integration

- · Create a new job from a service call
- Quoting, purchasing and timesheet management for service calls
- Job cards entry
- Warranty write-offs



#### Purchasing

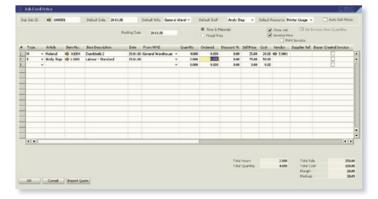
- Purchasing and vendor invoicing direct to job
- Purchase based on estimate
- Purchase approval procedures
- Buyer created invoices

1	ling Cule	28.85.06										Show Proc Auto Edit N			
	Sub.tob 3D	Dan No.	Description	Status	Quoted	whs	Aval.	Picked	Ordered	Pick Now	P.O Read	Vandor	Price	Tax Code	L00-0
	1308800	40 A1800	Dunchels 3kg Set	Unprocessed	4.008	41 .	125.890	6.380	6.000	0.089	4.000	- 51001	15.00		23.46.9
	10000000		Dunibels 19kg Set	Unprocessed	4.009		# ##90	6.080	6.000	0.009		4 5104	\$2.86		23.86.0 -
1	1308801	40 A1803	Dunibals 20kg Set	Unprocessed	4.008		4.890	6.380	6.860	0.000	0.000	4 51001	6.06	18 ¥	23.44.9
															:
	×	Cancel												1	Deint

landor latea	artus.	talganat		0 •				No. Deinar Status Posting Cate		Ida Chroad Ch.UK.UK.	1.
landor R		-		-				Delivery Date Local Currency		0.05.06	
Deare	Centents ent Type	i log	latic:		pointing			Summary Typ		Ne Semmary	
		Jan Desciption	Owner	Price	Ter Code	Tesi 6C)	-				
11	-		8	OB# 30.00		087 31.04				100 EN0500 E	
-									-		
-	-				-		-	-		-	
-	-		_		-	-	_		-	-	_
			_	-			_	-	_		
		-		-						1	_
-	-		-		-	-	-		-	-	
-	•								_		4.5
cyar .		Andy Dap		8				Total Before Do	NHA		
NTHE		+ Ship, Andy		8				ERSCOMER	76		
anats.		Clean Deep#	-					Founding Tax			009.5.2
								Total Payment	Due		009 35.2

#### Job Card Entry

- Direct time, material and resource entry
- Buyer created invoices
- · Fixed price, time and material invoicing
- Auto-closing of related service calls





### Document Management

- Attach documents to jobs / sub-jobs
- Store documents inside the SAP Business One database for added security
- Open and review documents from job costing and the web interface
- Supports all document types

Grou			Description	Sub 3xb 10	Anached	Link/Artachment	Entwed By		All
Quet			First Quote			InstallationQuote.pdf			Display
			Supply Agreement			Enconnect.ini	manager	•	- copres
Contr			Signed Contract			CriProgram Files/SAP/SAR			
Quit	rion	-	Updated Quite		05.05.06	C/Program Files/SAP/SAP	PBumanaper		
_									
L									Delete
								•	

#### Make to Stock

- Create inventory items from jobs including joint and by-products
- Cost control tools to ensure accuracy of data
- Serial number capable

	Item No.	Description	Units to Make	Washouse	Unit Cent	% Value	Total Cost	
1	All H	Radiat Set	2,000	01	- 70.00	52.00	140.00	14
	All H	Radue Set	2.000		62.50			
			006.0	et .		00.0	0.00	-
	-							
								1
-	-							
	-							i.
	1							
					Grand Total C		265	
					Espected Total		245	
					Lipecies risa	- Cen	240	

### • Invoicing

- Integrated with SAP Business One's General Ledger and cost accounting modules
- Allows pro-rata invoicing and under / over recoveries
- Job write-offs

Sub-lob ID		Artcie		Description			Quantity	Invoice Now	Selfince	Decent %	Total	Invoiced Qty	Invoiced Wakes	Sales GL Code	C05-6L Code
100000EE				Boxing Gloss			1.000	9,300	42.53		0.00	4.800	9.38		
100004E1			- CANI		Invoiced		LOH	9.000	\$2.00		0.00	1.400	\$2.00		
\$ 100004E1			NO DENH		Enviered		LOH	9.000	49.00		0.00	6.400	8.00		
D000461	5.44	Nelw Cil	- CENH	Ces	Enlered		LOH	5.300	E.00		8.09	£.800	1.30		
											Discon	1.96			
	_		_	_	_	_	_		_		_	-			4.6
54.48		Set Ad										Drint Desview		teable Total	6.4

#### • Contract Management

- · Phase and milestone based billing
- Retentions
- Change variation tracking
- Estimated cost to completion calculations

onivad Cede	1888-1330		108 ID	-	1000			Contract	Complete	-DOUB			
fe .	CONTRACT												
noriprica	Includ Home Gyra												
ant Claim	41.1145		Comple	and Date									
Hard Dy	Tony Ross												
Centrad De	Inter Faller and Code to 1	Complete ]											
ihate	Extal		Due Date	Value	Varia	No1	Secol Value	Revelop.16	Relation Value	Structice How	Fort Data	fax Cede	Invoiced.
	ring + 20% OFERenda		10.11.05		180.89	6.00	188.00		18.00	90		28 W	
Ners Sign of			29.11.45		280,89	6.00	298.00			180		28 ···	
	And + Traning Drogram				280.88	6.00	201.0			140		28 · *	
Project Congle	rted 🗢 Erstallation Const	kled	13.12.45		190,49	6.00	188.00			30		58 ×	
•	*				0.00	6.00		0.30	8.00		4	28 · *	
• •		_		_	_	_					-		
						_					_		
Free	Cetal	Date Due	Value		woice Now	Post Date	Tas Code	Structured	Cost Centre 1	tote .			
Relevitors	<ul> <li>Relation</li> </ul>			-50,30	0.00			0.89					
9	*			9.89	9.66		96 *	0.89					
	Total Bes Value To	old Variation	Carbal	Total	Total Referiti	en Tala	d Invoked						
oninact Totals	682.00		00	606.00		6.00	0.00					20	scelobilme
										9	www.Bravelous	From	a Invoice N

## **Embedded in SAP Business One**

- Drill down to source SAP Business One transactions and master data
- No data replication
- Familiar user interface



# Job Costing for SAP Business One

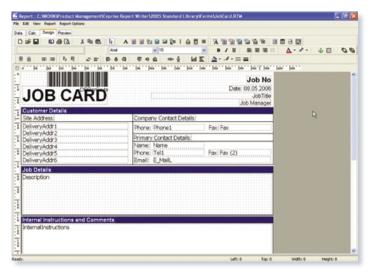
#### Alerts Management

- · Create queries to be delivered via email
- Be alerted of contracts due for invoicing, over-budget jobs, over-due jobs etc

		sodel			01	box	1 54	nt Messages	
ł.	Subject		Date		From		2	Û	1
	Your Mo	withly Recurring Jobs	19.01	.86	Serve		2		1
1				_					
-									
1						1			ŀ
	30600	XUETITLE		82	Code	8P Name	ENTEREDOATE	JOB_MANAGER	
	3054	Network Installation		C21	02	Fitness Forum	31.10.05	Andy Step	٦
	2056	Install New Backup Sys	stem	CH	00	Funsports UK	01.11.05	Andy Ship	
-									ł

Comprehensive Reporting

- Standard reporting library using the Enprise Report Writer
- Query based reporting using SAP Business One
- Integrated with SAP Business One financial reporting



(ESP) "As our turnover went up and up we needed a system that could keep up with us in the future. We know we have that now, and as we've learned more about the Job Costing for Business One solution, we've realized that it is going to deliver even greater efficiencies in the future." John King - Managing Director, Expert Solution Providers Limited

🚷 Hum	an Resources
Repo	rts
🗾 Job (	Costing
🗖 Job M	anagement
🗖 Time I	Entry
🗖 Mater	ials Entry
🗖 Job Ca	ard Entry
🗖 Job Jo	urnal Entry
🗁 Job Re	eports
🗖 Jo	b Status Report
🗖 Je	b Actuals Analysis 🗟
🗆 SR	aff Analysis
🗆 w	ork In Progress
🗖 Su	applier Invoice Summary

#### • Enprise Report Writer

- Flexible database reporting application
- Comprehensive standard job costing report library
- Wizard based query builder easy to use
- Able to report on any aspect of SAP Business One and Job Costing
- Windows based user interface for easy design
- Exports all reports in multiple file formats including: Excel, PDF, Word, HTML, JPEG and more





## Web Timesheet Management

#### • Web Timesheet Interface

Enprise

- Easy to use web based interface accessible anytime, anywhere
- Daily and weekly timesheet review
- Captures staff time, resource usage and expenses
- Approval and posting procedures are controlled by project managers in the job costing system
- Remote document management for attaching and reviewing of attachments against jobs
- Windows CE browser compatible

Staff Time I	intry		Search Hint
Date Start Time Completion Time Duration: Sub Xib Item Code	Monday, 17 Apr 2006 9.30 11.30 20 hours 10 minutes (15	-	Start typing the ID or description of an item. As you type, an auto complete too will be principed with possible values. It earch for partial works type % and the word. For busines, to search for "stant apple tree" type % apple and all records containing the work "apple" will be displayed.
Description	Installation of Printer		Auto Populate
Analysis 1	Herdware Sapply	¥	
Analysis 2	Herdware Sapport	¥	
Additional Notes	IP Address of printer installed is 192.160.1.200. Connection via HP JetDirect 40Cx.		
	Seve Cancel Delete		

"Job Costing for SAP Business One has removed a major barrier to growth for my company."

John King – Managing Director, Expert Solution Providers Ltd

2.5	Change Passwo		-	- Address				
me	sheet 🧕	Today Carl	Week Vi	ev 🕜 Setting	USER (day total)	Matt Seely (18	.76) 💌	
			Weekly hours	30.75	LINE TYPE	<b>⊜</b> Staff Time	CResource	
the s	creen to view the	weekly progress	of time spend or	n client projects.				
	Mon (8.25 hs)	Tue (7.0 hvs)	wed (0.50 hrs)	Thu (0.0 hrs)	Pt) (7.0 hrs)	581 (0.0 hrs)	Sun (8.0 hrs)	
4	17 Apr 2006	10 Apr 2006	19 Apr 2006	20 Apr 2006	21 Apr 2006	22 Apr 2006	23 Apr 2006	
-								
20	assess: Delver		10-ESOCE : General		19-2001 Phouse			
30	Printer (0.75 hts)	2040001: Metwork	Support		Cnly (1.0 hrs)			
20	heavistics	Frintay Installation (3.01es)	Description On-line Support		Description			
30	1838002: Delver Printer	Description:	Project: Software Support		1945001: General Support			
20	(2.0 hrs) Description:	Consulting with Inhouse Team Protect:	cround and board		(2.0 ltrs) Descriptions			
30	Installation of Printer	Hardware Support			General Service Project			
20	Project: Har factor to anti-		10HI0CL: Revite 7 Westfield Pace					
32	1040001: Network Printer Installation		(6.8 hrs) Description		1343001 Note PC Supply			
20	(1.0 hrs) Description		General Service Project:		(1.0 hrs) Decovernory			
20	1040001: Network Printer Installation							
22	(4.50 hrs) Description	3040001: Mcovaril. Frinter Installation			13440C1: Fasvite 7 Westfield Place			
32	Installation Project:	(4.0 hrs) Description:			(3.0 hrs) Descriptions			
22		Final Installation Protect:			Diagnostic Vioribench			
10		Software Support			Project			
00								
10								
00								
30								
00								

Web based timesheeting solution including workforce, expenses and plant usage entry.

#### Web Document Manager

- Attach documents to jobs
- Download, review and print attachments from jobs

.coput   Q	hange Password   Timesheet   Attachments   U		
Attachn	nents	pup xce	1644001: Rewire 7 Westfield Plac
Use this scre	een to view file attachments.	DOCUMENT GLOUP	×
Use the sear	ch on the right to apply a file attachment filter.		Search
Add Atta	chinente		
-	chronte ment List (3)		
-	ment List (1) 104001: Rewre 7 Westfield Place		atauthor.org



John King – Managing Director, Expert Solution Providers Ltd

## **Maximize your Employees Time**

- · Accessible anytime, anywhere
- Completely replace paper based timesheets



Your business Your solution

# Job Costing for Your Business

## **Job Costing for Your Business**

For any business that builds a product, services a product, or provides consulting services.

Wouldn't it be great if you could monitor every aspect of every job? Staying on top of all factors that affect your business – budgets, service delivery, staff productivity, progress billing, purchasing, contracts and retentions. Job Costing for SAP Business One is a complete management solution that gives you the power to capture all the costs, so your business doesn't have to absorb them.

## **Equipment Servicing**

Enpr<u>ise</u>

Job Costing for SAP Business One will manage the warranty, servicing and ongoing maintenance for equipment, in addition you can manage your service engineers and shop floor.





## **Professional Services**

Job Costing for SAP Business One will enable your business to accurately track the true time and cost of delivering services. Manage resource and task scheduling, billing functions and back costing to provide better visibility of business operations.

## **Project Costing**

Job Costing for SAP Business One will manage your projects, providing estimates, allocation of resources and materials, tracking of employee timesheets and sub contractor billing. Provides flexible milestone based contracts billing.





## **Make To Order**

Job Costing for SAP Business One will enable your business to build stock based on customer requirements, control inventory, purchasing and sub-contracting resource, as well as manage scheduling for the shop floor.

Technical outline Compatible with 2005A stream of SAP Business One. Job Costing for SAP Business One is designed for operation on a Microsoft SQL Server database and requires pre-installation of .Net Framework and the SAP Business One DI API. Contact Enprise Solutions Ltd or one of its approved business partners to learn more about SAP Business One and the Job Costing module.